

COMPETITIVE SOLICITATION TABULATION

BUDGET NUMBER 027000  
 SOLICITATION NUMBER ITB5347-0  
 SOLICITATION TITLE AV Equipment  
 OPENING DATE 9/29/09 TIME 2pm  
 POSTING TIME/DATE  
 FROM: 10/13/09 , 2:30pm  
 UNTIL: 10/16/09 , 2:30pm  
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FAILURE TO FILE A PROTEST WITHIN THE TIME PRESCRIBED IN ACCORDANCE WITH BOG REGULATION 18.002, OR FAILURE TO POST THE BOND OR OTHER SECURITY AS REQUIRED IN BOG REGULATION 18.002, SHALL CONSTITUTE A WAIVER OF PROTEST PROCEEDINGS.,

RESPONDERS	TERMS	1	2	3	4	5	6	7	8
Pro Video Sales Inc.	30 days	8320.00	3210.00	80.00		3400.00	825.00	112.00	280.00
	RO	24,960.00	9,630.00	240.00	420.00	10,200.00	4,950.00	672.00	840.00
Washington Professional Systems	30 days	8,320.00	3,279.00	99.00		3,998.00	975.00	113.00	289.00
		24,960.00	9,837.00	297.00	399.00	11,994.00	5,850.00	678.00	867.00
* Video Tape Products Inc.	N/30	8320.00	3188.00			3,595.00	774.00	106.00	279.00
	7-10 days ARO	24,960.00	9,564.00	N/B	N/B	10,785.00	4,644.00	636.00	837.00
Troxell Communications Inc.	30 days ARO					3795.32		114.38	290.75
		N/B	N/B	N/B	389.70	11,385.96	N/B	686.28	872.25
Conferencing Advisors Inc.	10 business days	9043.00	3,424.00	95.00		4182.00	973.00	130.00	340.00
		27,129.00	10,272.00	285.00	466.00	12,546.00	5,838.00	780.00	1,020.00
The Whitlock Group		8271.29	3311.83	94.09		4098.39	908.55	115.84	302.81
		24,813.87	9935.49	282.27	488.96	12,295.17	5451.30	695.04	908.43
Media Products Inc.	14 days	8320.00	3,357.00	87.50		3946.80	835.00	112.00	292.00
	ARO	24,960.00	10,071.00	262.50	406.00	11,840.40	5,010.00	672.00	876.00
DAI Photo Video		8320.00	3,244.00	82.00		3090.00	839.95	107.00	274.00
Pro-Audio		24,960.00	9,732.00	246.00	400.00	9,270.00	5,039.70	642.00	822.00

TABULATED BY: Mary A. Ward AWARDED BY: Geneva Miller VERIFIED BY: \_\_\_\_\_

REMARKS: CIRCLED PRICE INDICATES INTENT TO AWARD, NOT AS SPECIFIED CODE(S)

Modified March 18, 2009

\* See Bid

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 PAGE: 2 OF 8 PAGES

FAILURE TO FILE A PROTEST WITHIN THE TIME PRESCRIBED IN ACCORDANCE WITH BOG REGULATION 18.002, OR FAILURE TO POST THE BOND OR OTHER SECURITY AS REQUIRED IN BOG REGULATION 18.002, SHALL CONSTITUTE A WAIVER OF PROTEST PROCEEDINGS.,

RESPONDERS	TERMS	9	10	11	12	13	14	15	16
Pro Video Sales Inc.	30 days	260.00	919.00	348.00	142.00	342.00	313.00	18.00	19.00
	RO	780.00	2,757.00	1,044.00	426.00	1,026.00	939.00	162.00	57.00
Washington Professional Systems	30 days	347.00	949.00	343.00	130.00	310.00	320.00	18.00	29.00
	N/A	1,041.00	2,847.00	1,029.00	390.00	930.00	960.00	162.00	87.00
Video Tape Products Inc.	N/A	339.00	904.00	342.00	139.00				
	7-10 days ARO	1,017.00	2,712.00	1,026.00	417.00	N/A	→ N/A		
Inzell Communications Inc.	30 days ARO	322.55	472.86	404.23	158.24	441.13	399.91	22.79	33.01
		967.65	1,418.58	1,212.69	474.72	1,323.39	1,199.73	205.11	99.03
Conferencing Advisors Inc.	10 business days	217.00	1,081.00	379.00	145.00	344.00	342.00	19.00	25.00
		651.00	3,243.00	1,137.00	435.00	1,032.00	1,026.00	171.00	75.00
The Whitlock Group		296.70	1,032.30	375.00	143.26	431.21	362.39	17.70	25.85
		890.10	3,096.90	1,125.00	429.78	1,293.63	1,088.37	159.30	77.55
Media Products Inc.	14 days ARO	266.00	935.00	339.00	125.00	503.00	340.00	33.00	25.00
		798.00	2,805.00	1,017.00	375.00	1,509.00	1,020.00	297.00	75.00
B&H Photo Video		210.00	695.00	350.00	130.00	356.50	352.50	15.75	21.00
Pro-Audio		630.00	2,685.00	1,050.00	390.00	1,069.50	1,057.50	141.75	63.00

TABULATED BY: Mary A. Ward

AWARDED BY: \_\_\_\_\_

VERIFIED BY: \_\_\_\_\_

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FAILURE TO FILE A PROTEST WITHIN THE TIME PRESCRIBED IN ACCORDANCE WITH BOG REGULATION 18.002, OR FAILURE TO POST THE BOND OR OTHER SECURITY AS REQUIRED IN BOG REGULATION 18.002, SHALL CONSTITUTE A WAIVER OF PROTEST PROCEEDINGS.,

RESPONDERS	TERMS	17	18	19	20	21	22	23	24
Pro Video Sales Inc.	30 days	2750.00			16.00	78.00	55.00	55.00	6.00
	RO	8,250.00	190.00	3,450.00	128.00	312.00	385.00	110.00	18.00
Washington Professional Systems	30 days	2825.00			21.00	90.00	99.00	99.00	4.00
		8,475.00	195.00	3,998.00	168.00	360.00	693.00	198.00	12.00
Video Tape Products Inc.	N/A								
	7-10 days ARO	N/A							N/A
Troxell Communications Inc.	30 days ARO	2668.49			25.56		102.33	102.33	9.66
		8,005.47	195.33	3274.90	204.48	N/A	716.31	204.66	28.98
Conferencing Advisors Inc.	10 business days	2,908.00			18.00	89.00	56.00	56.00	4.00
		8,724.00	243.00	3888.00	144.00	332.00	392.00	112.00	12.00
The Whitleck Group		2,857.14			20.79	87.86	101.12	101.12	3.37
		8,571.42	197.80	4,280.22	166.32	351.44	707.84	202.24	10.11
Media Products Inc.	14 days	2730.00			15.55	80.00	99.00	99.00	7.00
	ARO	8,190.00	189.00	3,482.00	124.40	320.00	693.00	198.00	21.00
B&H Photo Video		2574.00			18.50	75.00	78.00	78.00	3.10
Pro-Audio		7,722.00	194.00	3,550.00	148.00	300.00	546.00	156.00	9.30

TABULATED BY: Mary A. Ward AWARDED BY: \_\_\_\_\_ VERIFIED BY: \_\_\_\_\_

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RESPONDERS	TERMS			Total				
		25						
Pro Video Sales Inc.	30 days RO	57.00 114.00		72,060.00				
Washington Professional Systems	30 days	9.50 190.00		76,617.00				
Video Tape Products Inc.	N/30 7-10 days ARO	N/B		56,598.00				
Troxell Communications Inc.	30 days ARO	N/B		32,865.22				
Conferencing Advisors Inc.	10 business days	68.00 136.00		80,089.00				
The Whitlock Group		66.98 133.96		77,652.51				
Media Products Inc.	14 days ARO	70.00 140.00		75,351.30				
B&H Photo Video		60.95						
Pro-Audio		121.90		70,945.65				

TABULATED BY: Mary A. Ward AWARDED BY: \_\_\_\_\_ VERIFIED BY: \_\_\_\_\_  
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COMPETITIVE SOLICITATION TABULATION

BUDGET NUMBER 027000  
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RESPONDERS	TERMS	1	2	3	4	5	6	7	8
<i>Howard Industries Inc.</i>	<i>10-14 days APO</i>	8,697.00	4,602.00	97.00		3,689.00	895.00	131.00	356.00
<i>dba Howard Technology Solutions</i>		26,091.00	12,006.00	291.00	491.00	11,067.00	5,370.00	786.00	1,068.00
<i>Specialized Communications</i>		N/B	→ N/B						

TABULATED BY: Mary A. Wance AWARDED BY: \_\_\_\_\_ VERIFIED BY: \_\_\_\_\_  
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 Modified March 18, 2009

COMPETITIVE SOLICITATION TABULATION

BUDGET NUMBER 027000  
 SOLICITATION NUMBER ITB 5374-0  
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RESPONDERS	TERMS	9	10	11	12	13	14	15	16
<i>Howard Industries Inc.</i>	<i>10-14 days</i>	305.00	1,018.00	427.00	166.00	522.00	375.00	28.00	32.00
<i>dba Howard Technology Solutions</i>	<i>AR0</i>	915.00	3,054.00	1,281.00	498.00	1,566.00	1,125.00	252.00	96.00
<i>Specialized Communications</i>		355.00	1015.00	370.00	149.00				
		1,065.00	3,045.00	1,110.00	447.00	N/B	→ NB		

**COMPETITIVE SOLICITATION TABULATION**

BUDGET NUMBER 027000  
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 FROM: \_\_\_\_\_ / \_\_\_\_\_  
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RESPONDERS	TERMS	17	18	19	20	21	22	23	24
<i>Howard Industries Inc.</i>	<i>10-14 days ARO</i>	3,130.00			27.00	96.00	70.00	70.00	15.00
<i>dba Howard Technology Solutions</i>		9,390.00	239.00	4,107.00	216.00	384.00	490.00	140.00	45.00
		2,700.00							
<i>Specialized Communications</i>		8,100.00	205.00	N/B	—————→				NB

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RESPONDERS	TERMS								
		25.00		Total					
Howard Industries Inc.	10-14 days	74.00							
dba Howard Technology Solutions	ARO	148.00		81,116.00					
Specialized Communications		N/B		13,972.00					