

COMPETITIVE SOLICITATION TABULATION

BUDGET NUMBER 027000
 SOLICITATION NUMBER ITB 5323-0
 SOLICITATION TITLE Polycom and Tandberg Equipment
 OPENING DATE 3/9/09 TIME 2pm
 POSTING TIME/DATE 20
 FROM: 6/5/09 , 10:30am
 UNTIL: 6/10/09 , 10:30am
 PAGE: 1 OF 14 PAGES
 Add #3 per GM 05/15/09 Extended to 5/20/09
 Add #2 per GM 05/14/09
 Addendum 1 per GM 05/13/09 Tandberg

FAILURE TO FILE A PROTEST WITHIN THE TIME PRESCRIBED IN ACCORDANCE WITH BOG REGULATION 18.002, OR FAILURE TO POST THE BOND OR OTHER SECURITY AS REQUIRED IN BOG REGULATION 18.002, SHALL CONSTITUTE A WAIVER OF PROTEST PROCEEDINGS.

RESPONDERS	TERMS	1	2	3	4	5	6	7	8
<u>Solutions Conferencing</u>		<u>2,769.00</u>	<u>294.00</u>	<u>1,643.00</u>	<u>288.00</u>	<u>7,550.00</u>	<u>5,330.00</u>	<u>10,596.00</u>	<u>1,371.00</u>
<u>Expedite Video Conference Services Inc.</u>		<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<u>LVC, LLC.</u>	<u>21 to 30 days</u> <u>N/30 days</u>	<u>2,810.84</u>	<u>368.60</u>	<u>1,662.39</u>	<u>255.11</u>	<u>8,308.75</u>	<u>5,865.00</u>	<u>10,848.05</u>	<u>1,474.40</u>
<u>*BJ Conferencing Video Inc.</u>	<u>NAS</u>	<u>2,920.88</u>	<u>380.00</u>	<u>1,727.47</u>	<u>263.00</u>	<u>10,370.00</u>	<u>7,320.00</u>	<u>11,142.86</u>	<u>1,520.00</u>
<u>Visual Systems Group Inc.</u>	<u>Job origin</u> <u>3-4 wks ARD</u>	<u>2,858.00</u>	<u>380.00</u>	<u>1,690.00</u>	<u>263.00</u>	<u>7,768.00</u>	<u>5,483.00</u>	<u>10,903.00</u>	<u>1,520.00</u>
<u>*Broadcasters General Serv</u>		<u>3609.00</u>	<u>380.00</u>	<u>2135.00</u>	<u>263.00</u>	<u>10,316.00</u>	<u>7,282.00</u>	<u>13,768.00</u>	<u>1520.00</u>
<u>*The Whitlock Group</u>	<u>45 days</u> <u>ARD</u>	<u>2,953.00</u>	<u>422.00</u>	<u>1,747.00</u>	<u>292.00</u>	<u>8,028.00</u>	<u>5,667.00</u>	<u>1,747.00</u>	<u>292.00</u>
<u>*LMB Inc.</u>	<u>NAS</u> <u>31 days</u> <u>ARD</u>								

TABULATED BY: Mary A. Ward AWARDED BY: Geneva Miller VERIFIED BY: _____
 REMARKS: CIRCLED PRICE INDICATES INTENT TO AWARD, NOT AS SPECIFIED CODE(S)

* See Bid

COMPETITIVE SOLICITATION TABULATION

BUDGET NUMBER 027000
 SOLICITATION NUMBER ITB 5333-0
 SOLICITATION TITLE Polycam and Vandberg Equipment
 OPENING DATE 5/19/09 TIME 2 PM
 POSTING TIME/DATE 20
 FROM: _____
 UNTIL: _____

FAILURE TO FILE A PROTEST WITHIN THE TIME PRESCRIBED IN ACCORDANCE WITH BOG REGULATION 18.002, OR FAILURE TO POST THE BOND OR OTHER SECURITY AS REQUIRED IN BOG REGULATION 18.002, SHALL CONSTITUTE A WAIVER OF PROTEST PROCEEDINGS.

PAGE: _____ OF _____ PAGES
 Add #3 per GM 05/15/09 Extended to 5/20/09
 Add #2 per GM 05/14/09
 Addendum 1 per GM 05/13/09

Credit

RESPONDERS	TERMS	9	10	11	12	13	14	15	16
Solutions Conferencing		7,399.00	770.00	-1,000.00	23,088.00	2,390.00	133,445.00	14,500.00	175,266.00
Expedite Video Conference Services Inc.		-	-	-	-	-	-	-	-
AVC, LLC.	21 to 30 days N/30 days	7,487.10	1,144.60	-1,000.00	23,307.70	3,055.50	134,892.80	21,534.00	177,213.95
BJ Conferencing Video Inc.		7,780.22	1,180.00	-1,000.00	24,131.87	3,150.00	140,043.96	22,200.00	184,021.98
Visual Systems Group Inc.	90B Origin	7,612.00	1,180.00	-1,000.00	23,611.00	3,150.00	137,032.00	22,200.00	180,064.00
Broadcasters General Store	3-4 WKS ARJ	9613.00	1180.00	-1000.00	29,817.00	3,150.00	173,034.00	22,200.00	227,327.00
The Whitlock Group	45 days ARJ	4,400.00	1311.00	-2500.00	24,400.00	3500.00	141,600.00	24,667.00	186,067.00
LMB Inc.	21 days ARJ								

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VERIFIED BY: _____

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RESPONDERS	TERMS	17	18	19	20	21	22	23	24
<i>Solutions Conferencing</i>			-15K /	1012.00	105.00				
		19,206.00	20K	2,024.00	210.00	5,594.00	480.00	1,045.00	31,987.00
<i>Expedite Video Conference Services Inc</i>									
	21 to 30 days		15,000.00	1071.83	140.65				
<i>LVC, LLC</i>	N/30 days	28,324.00	20,000.00	2,143.66	281.30	5,755.80	756.60	1,057.50	32,232.60
				1,064.29	145.00				
<i>BJ Conferencing Video Inc</i>		29,200.00	-15,000.00	2,128.58	290.00	5,707.14	780.00	1,098.90	33,494.51
	JOB Origin		15,000.00	1041.00	50.00				
<i>Visual Systems Group Inc</i>		29,200.00	20,000.00	2082.00	100.00	5,750.00	368.00	1,075.00	32,774.00
	3-4 WKS ARO		-15,000	1311.00	145.00				
<i>Broadcaster General Store</i>		29,200.00	-20,000.00	2622.00	290.00	7196.00	780.00	1404.00	41,385.00
	45 days ARO			1077.00	161.00				
<i>The Whitlock Group</i>		32,441.00	-22,500	2154.06	322.00	5948.00	867.00	1,111.00	33,867.00
<i>LMB Inc</i>	21 days ARO								

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Credit

RESPONDERS	TERMS	25	26	27	28	29	30	Freight	Total
<i>Solutions Conferencing</i>			65,415.00	7,472.00	2,759.00	248.00			
		3,318.00	130,830.00	14,944.00	110,360.00	9,920.00	-25,000.00		716,617.00
<i>Expedite Video Conference Services Inc.</i>									
	21 to 30 days		66,149.55	9,583.60	2,791.80	224.07			
<i>LVC, LLC.</i>	N/30 days	4,248.60	132,299.10	19,167.20	111,672.00	8,962.80	-25,000.00		491,565.38
			68,505.49						
<i>BJ Conferencing Video Inc.</i>		4,380.00	137,010.98				-25,000.00		
	90B Origin		67,032.00	9,880.00	2,838.00	231.00			
<i>Visual Systems Group Inc.</i>		4,380.00	134,064.00	19,760.00	113,520.00	9,240.00	-25,000.00		
	3-4 WKS ARD		84,644.00	9,880.00	3585.00	9,880.00			
<i>Broadcaster General Store</i>		4,380.00	169,288.00	19,760.00	143,400.00	395,200.00	-25,000.00	961.00	126,050.00
	45 days ARD		69,267.00	10,978.00	2,933.00	257.00			
<i>The Whitlock Group</i>		4,867.00	138,531.00	21,956.00	117,320.00	10,280.00	45,000		
	21 days ARD								
<i>LMB Inc.</i>									1,296,000.00

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 Addendum 1 per GM 05/13/09 Polycam

RESPONDERS	TERMS	1	2	3	4	5	6	7	8
Solutions Conferencing		171,213.00	-0-	-0-	620.00	9,487.00	20,995.00	13,671.00	-0-
Expedite Video Conference Services Inc.		125,977.00	-0-	-0-	620.00	9,589.46	18,246.35	12,600.00	-0-
LVC, LLC.	21 to 30 days N/30 days	154,249.00	-0-	-0-	620.00	10,730.25	23,745.25	15,883.00	-0-
BJ Conferencing Video Inc.		148,000.00	-0-	-0-	620.00	11,295.00	24,995.00	11,772.73	-0-
Visual Systems Group Inc.	90B Origin	155,537.00	-0-	-0-	620.00	10,630.00	16,170.00	13,548.00	-0-
Broadcaster General Store	3-4 WKS ARO								
The Whitlock Group	45 days ARO	93,511.00	incl.	incl.	incl.	10,040.00	22,218.00	8,633.00	incl.
LMB Inc.	31 days ARO	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B

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RESPONDERS	TERMS	9	10	11	12	13	14	15	16
<i>Solutions Conferencing</i>									
		620.00	7,782.00	1,507.00	10,090.00	3,439.00	310.00	889.00	529.00
<i>Expedite Video Conference Services Inc.</i>		620.00	3,932.99	1,310.35	9,300.00	2,095.00	310.00	782.40	616.79
<i>AVC, LLC.</i>	21 to 30 days								
	N/30 days	620.00	8,801.75	1,705.25	6,556.50	3,890.25	310.00	1,026.00	639.21
<i>BJ Conferencing Video Inc.</i>		620.00	4,632.50	1,795.00	8,689.39	2047.50	310.00	1,235.00	
<i>Visual Systems Group Inc.</i>	JOB Origin								
	3-4 WKS ARO	620.00	8,720.00	1,164.00	10,000.00	3,854.00	310.00	729.00	1,099.00
<i>Broadcaster General Store</i>									
<i>The Whitlock Group</i>	45 days ARO	incl.	8,236.00	1,596.00	6,372.00	3,640.00	344.00	960.00	794.00
<i>LMB Inc.</i>	21 days ARO	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B

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RESPONDERS	TERMS	17	18	19	Total	20	21	Sub total Trade-in	Total after Trade-in
<i>Solutions Conferencing</i>									
		30.00	5,469.00	549.00	247,195.00			-50,000.00	197,195.00
<i>Expedite Video Conferencing Services Inc.</i>		25.26	12,399.00	—	198,430.60	40,000.00	10,000.00	50,000.00	148,430.60
	21 to 30 days								
<i>LVC, LLC.</i>	N/30 days	26.50	7,867.17	712.50	237,382.63	43,000.00	7,000.00	50,000.00	187,382.63
<i>BJ Conferencing Video Inc.</i>									
	FOB origin								
<i>Visual Systems Group Inc.</i>		150.00	7,998.00	488.00	231,637.00	40,000.00	10,000.00	50,000.00	181,637.00
	3-4 WKS ARO								
<i>Broadcaster General Store</i>					251,500.00				201,500.00
	45 days ARO								
<i>The Whitlock Group</i>		50.00	8,266.00	667.00	165,327.00	33,000.00	13,000.00	46,000.00	119,327.00
	21 days ARO								
<i>LMB Inc.</i>		N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B

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credit Total

RESPONDERS	TERMS	25	26	27	28	29	30		
<i>Daniel Communications Inc.</i>	<i>10 days AR0</i>	<i>4,136.67</i>	<i>138,533.33</i>	<i>18,662.22</i>	<i>117,333.33</i>	<i>8,726.67</i>	<i>25,000.00</i>		<i>729,752.06</i>

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RESPONDERS	TERMS	9	10	11	12	13	14	15	16
<i>Daniel Communications Inc.</i>	<i>10 days AR0</i>	<i>620.00</i>	<i>8,235.56</i>	<i>1,595.56</i>	<i>8,680.00</i>	<i>640.00</i>	<i>310.00</i>	<i>960.00</i>	<i>512.87</i>

