

COMPETITIVE SOLICITATION TABULATION

BUDGET NUMBER 027000  
 SOLICITATION NUMBER ITB 5323-0  
 SOLICITATION TITLE Polycom and Tandberg Equipment  
 OPENING DATE 3/20/09 TIME 2 PM  
 POSTING TIME/DA 8/12/09 9:00 am  
 FROM: 8/12/09 9:00 am  
 UNTIL: 8/13/09 9:00 am  
 PAGE: 1 14 PAGES

FAILURE TO FILE A PROTEST WITHIN THE TIME PRESCRIBED IN ACCORDANCE WITH BOG REGULATION 18.002, OR FAILURE TO POST THE BOND OR OTHER SECURITY AS REQUIRED IN BOG REGULATION 18.002, SHALL CONSTITUTE A WAIVER OF PROTEST PROCEEDINGS.

\* Re-award

RESPONDERS	TERMS	1	2	3	4	5	6	7	8
Solutions Conferencing		2,769.00	294.00	1,643.00	288.00	7,550.00	5,330.00	10,596.00	1,371.00
Expedite Video Conference Services Inc.		-	-	-	-	-	-	-	-
LVC, LLC.	21 to 30 days N/30 days	2,810.84	368.60	1,662.39	255.11	8,308.75	5,865.00	10,848.05	1,474.40
* BJ Conferencing Video Inc.	NAS	2,920.88	380.00	1,727.47	263.00	10,370.00	7,320.00	11,142.86	1,520.00
Visual Systems Group Inc.	FOB origin 3-4 WKS ARO	2,858.00	380.00	1,690.00	263.00	7,768.00	5,483.00	10,903.00	1,520.00
* Broadcasters General Store		3609.00	380.00	2135.00	263.00	10,316.00	7,282.00	13,768.00	1520.00
* The Whitlock Group	45 days ARO	2,953.00	422.00	1,747.00	292.00	8,028.00	5,667.00	1747.00	292.00
* LMB Inc.	NAS 21 days ARO								

TABULATED BY: Mary A. Ward

AWARDED BY: Geneva Miller

VERIFIED BY: \_\_\_\_\_

REMARKS: CIRCLED PRICE INDICATES INTENT TO AWARD, NOT AS SPECIFIED CODE(S)

**COMPETITIVE SOLICITATION TABULATION**

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 OPENING DATE 5/19/09 TIME 2pm  
 POSTING TIME/DATE 20

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FROM: \_\_\_\_\_ / \_\_\_\_\_

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Add #3 per GM 05/15/09 Extended to 5/20/09  
 Add #2 per GM 05/14/09  
 Addendum 1 per GM 05/13/09

Credit

RESPONDERS	TERMS	9	10	11	12	13	14	15	16
Solutions Conferencing		7,399.00	770.00	-1,000.00	23,088.00	2,390.00	133,445.00	14,500.00	175,266.00
Expedite Video Conference Services Inc		-	-	-	-	-	-	-	-
LVC, LLC	21 to 30 days N/30 days	7,487.10	1,144.60	-1,000.00	23,307.70	3,055.50	134,892.80	21,534.00	177,213.95
BJ Conferencing Video Inc		7,780.22	1,180.00	-1,000.00	24,131.87	3,150.00	140,043.96	22,200.00	184,021.98
Visual Systems Group Inc	30B Origin	7,612.00	1,180.00	-1,000.00	23,611.00	3,150.00	137,632.00	22,200.00	180,064.00
Broadcaster General Store	3-4 WKS ARO	9613.00	1180.00	-1000.00	29,817.00	3,150.00	173,034.00	22,200.00	227,327.00
The Whitlock Group	45 days ARO	1,400.00	1311.00	-2500.00	24,400.00	3500.00	141,600.00	24,067.00	186,067.00
LMB Inc	21 days ARO								

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RESPONDERS	TERMS	17	18	19	20	21	22	23	24
<i>Solutions Conferencing</i>			-15K /	1012.00	105.00				
		19,206.00	20K	2,024.00	210.00	5,594.00	480.00	1,045.00	31,987.00
<i>Expedite Video Conferencing Services Inc.</i>									
	21 to 30 days		15,000.00	1071.83	140.65				
<i>LVC, LLC.</i>	N/30 days	28,324.00	20,000.00	2,143.66	281.30	5,755.80	756.60	1,057.50	32,232.60
				1,064.29	145.00				
<i>BJ Conferencing Video Inc.</i>		29,200.00	-15,000.00	2,128.58	290.00	5,707.14	780.00	1,098.90	33,494.51
	30B origin		15,000.00	1041.00	50.00				
<i>Visual Systems Group Inc.</i>		29,200.00	20,000.00	2082.00	100.00	5,750.00	368.00	1,075.00	32,774.00
	3-4 WKS ARD		-15,000	1311.00	145.00				
<i>Broadcaster General Store</i>		29,200.00	-20,000.00	2622.00	290.00	7196.00	780.00	1404.00	41,385.00
	45 days ARD			1877.00	161.00				
<i>The Whitlock Group</i>		32,441.00	-22,500	2154.06	322.00	5948.00	867.00	1,111.00	33,867.00
<i>LMB Inc.</i>	21 days ARD								

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Credit

RESPONDERS	TERMS	25	26	27	28	29	30	Freight	Total
Solutions Conferencing		3,318.00	65,415.00	7,472.00	2,759.00	248.00	-25,000.00		716,617.00
Expedite Video Conference Services Inc.									
LVC, LLC.	21 to 30 days		66,149.55	9,583.60	2,791.80	224.07			
	n/30 days	4,248.60	132,299.10	19,167.20	111,672.00	8,962.80	-25,000.00		491,565.38
			68,505.49						
BJ Conferencing Video Inc.		4,380.00	1,37,010.98				-25,000.00		
*Visual Systems Group Inc.	Job Origin		67,032.00	9,880.00	2,838.00	231.00			
	3-4 WKS ARD	4,380.00	134,064.00	19,760.00	113,520.00	9,240.00	-25,000.00		
Broadcaster General Serv			84,644.00	9,880.00	3,585.00	9,880.00			
		4,380.00	169,288.00	19,760.00	143,400.00	395,200.00	-25,000.00	961.00	126,0505.00
The Whitlock Group	45 days ARD		169,267.00	10,978.00	2,933.00	257.00			
		4,380.00	138,531.00	21,956.00	117,320.00	10,280.00	45,000		
LMB Inc.	21 days ARD								
									1,296,000.00

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RESPONDERS	TERMS	1	2	3	4	5	6	7	8
<i>Solutions Conferencing</i>									
		171,213.00	-0-	-0-	620.00	9,487.00	29,995.00	13,671.00	-0-
<i>Expedite Video Conference Services Inc.</i>		125,977.00	-0-	-0-	620.00	9,589.46	18,246.35	12,600.00	-0-
	21 to 30 days								
<i>LVC, LLC.</i>	N/30 days	154,249.00	-0-	-0-	620.00	10,730.25	23,745.25	15,883.00	-0-
<i>BJ Conferencing Video Inc.</i>		148,000.00	-0-	-0-	620.00	11,295.00	24,995.00	11,772.73	-0-
<i>Visual Systems Group Inc.</i>	40B Origin	155,537.00	-0-	-0-	620.00	10,630.00	16,170.00	13,548.00	-0-
	3-4 WKS ARO								
<i>Broadcaster General Store</i>									
<i>The Whitlock Group</i>	45 days ARO	93,511.00	Incl.	Incl.	Incl.	10,040.00	22,218.40	8,633.00	Incl.
<i>LMB Inc.</i>	21 days ARO	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B

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RESPONDERS	TERMS	9	10	11	12	13	14	15	16
Solutions Conferencing		620.00	7,782.00	1,507.00	10,090.00	3,439.00	310.00	884.00	529.00
Expedite Video Conferencing Services Inc.		620.00	3,932.99	1,310.35	9,300.00	2,095.00	310.00	782.40	616.79
EVCL, LLC.	21 to 30 days N/30 days	620.00	8,801.75	1,705.25	6,556.50	3,890.25	310.00	1,026.00	639.21
BT Conferencing Video Inc.		620.00	4,632.50	1,795.00	8,689.39	2,047.50	310.00	1,235.00	
Visual Systems Group Inc.	Job origin 3-4 WKS ARO	620.00	8,720.00	1,164.00	10,000.00	3,854.00	310.00	729.00	1,099.00
Broadcaster General Store									
The Whitlock Group	45 days ARO	incl.	8,236.00	1,596.00	6,372.00	3,640.00	344.00	960.00	794.00
LMB Inc.	21 days ARO	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B

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RESPONDERS	TERMS	17	18	19	TOTAL	20	21	Sub total Trade-in	Total after Trade-in
<i>Solutions Conferencing</i>		30.00	5,469.00	549.00	247,195.00			-50,000.00	197,195.00
<i>Expedite Video Conferencing Services Inc.</i>		25.26	12,399.00	—	198,430.60	40,000.00	10,000.00	50,000.00	148,430.60
<i>LVC, LLC.</i>	21 to 30 days N/30 days	26.50	7,867.17	712.50	237,382.63	43,000.00	7,000.00	50,000.00	187,382.63
<i>BJ Conferencing Video Inc.</i>									
<i>Visual Systems Group Inc.</i>	Job origin	150.00	7,998.00	488.00	231,637.00	40,000.00	10,000.00	50,000.00	181,637.00
<i>Broadcaster General Serv.</i>	3-4 WKS ARO				251,500.00				201,500.00
<i>The Whitlock Group</i>	45 days ARO	50.00	8,266.00	667.00	165,327.00	33,000.00	13,000.00	46,000.00	119,327.00
<i>LMB Inc.</i>	21 days ARO	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B

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RESPONDERS	TERMS	Credit							Total
		25	26	27	28	29	30		
<i>David Communications Inc.</i>	<i>10 days ARU</i>	<i>4,136.67</i>	<i>138,533.33</i>	<i>18,662.22</i>	<i>117,333.33</i>	<i>8,726.67</i>	<i>25,000.00</i>		<i>729,752.06</i>

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